



Santa Barbara Unified School District

720 Santa Barbara Street, Santa Barbara, CA 93101 Phone 805-963-4338, TDD 805-966-7734, Fax 805-963-5685
www.sbsdk12.org

Date: March 11, 2014

To: David E. Cash, Superintendent

From: Anne Marie Capitanelli, Purchasing Coordinator

Re: **Award of RFP 2013-2014-002 for Managed Network Services**

<input checked="" type="checkbox"/>	Consent	<input type="checkbox"/>	Conference	<input type="checkbox"/>	Action	Estimated Time	<input type="checkbox"/>
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Background

Public Contract Code 20111 requires competitive bidding for purchases of materials, supplies, equipment or services in excess of \$84,100. Additionally, Public Contract Code 20118.2 allows a school district to consider, in addition to price, other factors in the award of contracts for the procurement of technology, telecommunications, related equipment, software, and services.

Issue (or Plan)

The District advertised Request for Proposal (RFP) 2013-2014-02; Managed Network Services in February 2014. Lanspeed and CIO Solutions each submitted responses to the RFP. The proposals were reviewed based on criteria set in the RFP document. Lanspeed exceeded CIO Solutions with a weighted score of 41. A tabulation sheet is attached.

Fiscal Impact (dollar amount, funding source)

Instructional Technology Department Fund

\$9,000 - Initial set up

\$9,000 - Monthly services

Board Focus Goal(s) (if applicable, indicate Student Achievement, School Culture and Safety, and/or Communication)

Management of District's technology network system

Recommendation (applicable to Action of Consent items)

It is recommended the Board of Education award Request for Proposal 2013-2014-002; Managed Network Services to Lanspeed and enter into an agreement for services not to exceed five years.

Attachment(s)?	<input checked="" type="checkbox"/>	Yes (if so, please attach)	<input type="checkbox"/>	No
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