



"Every child, every chance, every day."

Santa Barbara Unified School District

720 Santa Barbara Street, Santa Barbara, CA 93101

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www.sbunified.org

March 14, 2018

Lanspeed
6950 Hollister Avenue, Suite 104
Goleta, CA 93117
Attn: Ian Charbonnet, Procurement Specialist

RE: Bid #P17/18-08; Network Electronic Equipment Award and Agreement

Dear Mr. Charbonnet;

This letter substantiates the District's decision to purchase Network Electronic Equipment pursuant to the "Equipment List" submitted with Lanspeed's bid response to the Santa Barbara Unified School District Bid #P17/18-08; Network Electronic Equipment. Per the bid documents, the project start date is for E-rate funding year 21 (07/01/2018 to 09/30/2019) or until all work associated with the project is complete including any USAC approved extensions.

The procurement of these products will be dependent upon the following conditions:

1. Final approval of the 18/19 fiscal year budget. The District reserves the right to purchase all or some of the awarded items;
2. Bid award and Agreement approval by the Board of Education;
3. Award of associated E-rate funding;
4. The School District will only be billed for the non-discounted portion of the equipment;
5. Product will be ordered on a duly approved Purchase Order made to Lanspeed during the funding term and approved extensions.

By signing below, **Lanspeed** accepts the above terms and conditions and any other applicable terms and conditions specified in the bid document.

Signature: _____

Date: _____

Print Name: _____

Title: _____

Countersigned on behalf of Santa Barbara Unified School District

Signature: _____

Date: _____

Meg Jette, Assistant Superintendent of Business Services

Sincerely,

Anne Marie Capitanelli
Purchasing Coordinator
Santa Barbara Unified School District
acapitanelli@sbunified.org