

Project or Service
Description

The District solicited an RFP to obtain network monitoring and management services support for the District's enterprise and global networks with the intent of having a third party manage SBUSD's network in coordination with the District's Educational Technology Services (ETS) department management and staff.
Four proposals were issued; one was received by the deadline.

Vendor Scoring (use additional worksheets if necessary)

Selection Criteria	Weight*	Lanspeed		Criteria	Definition
		Raw Score**	Weighted Score***		
Overall Qualifications	2	5	10	Overall Qualifications:	How well the contractor's qulifications meet the needs of the district
Responsiveness to RFP Requirements	1	5	5	Responsiveness to RFP Requirements:	Overall responsiveness of the RFP submittal
Response time to network needs	2	5	10	Response time to network needs:	How closely response times match the needs of the district
Pricing	3	5	15	Pricing:	Up-front costs and on-going
Experience with K12 school districts	1	4	4	Experience with K12 school districts:	Quantity and quality of K12 experince
Experience with Santa Barbara USD	1	5	5	Experience with Santa Barbara USD:	Quantity and quality of experience with Santa Barbara Unified School District
Other (describe)					
10		49			

Overall Ranking	#1
<div>Vendor Selected Lanspeed</div> <div>Approved By: Todd Ryckman and Anne Marie Capitanelli</div> <div>Title: Chief Educational Technology Officer / Purchasing Manager</div> <div>Date: 5/23/2019</div>	

Notes:

* Percentage weights must add up to 10%. **Price must be weighted the heaviest.**

** Evaluated on a scale of 1 to 5: 1=worst, 5=best.

*** Weight x Raw Score (max 50)